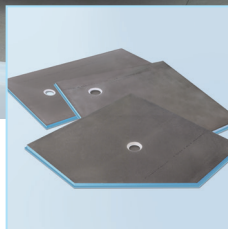


Added Value Guide 2019

wedi Shower Systems for
Tiled Surface Finishes





The value in the wedi Shower Systems (Fundo, Building Panels, Other)

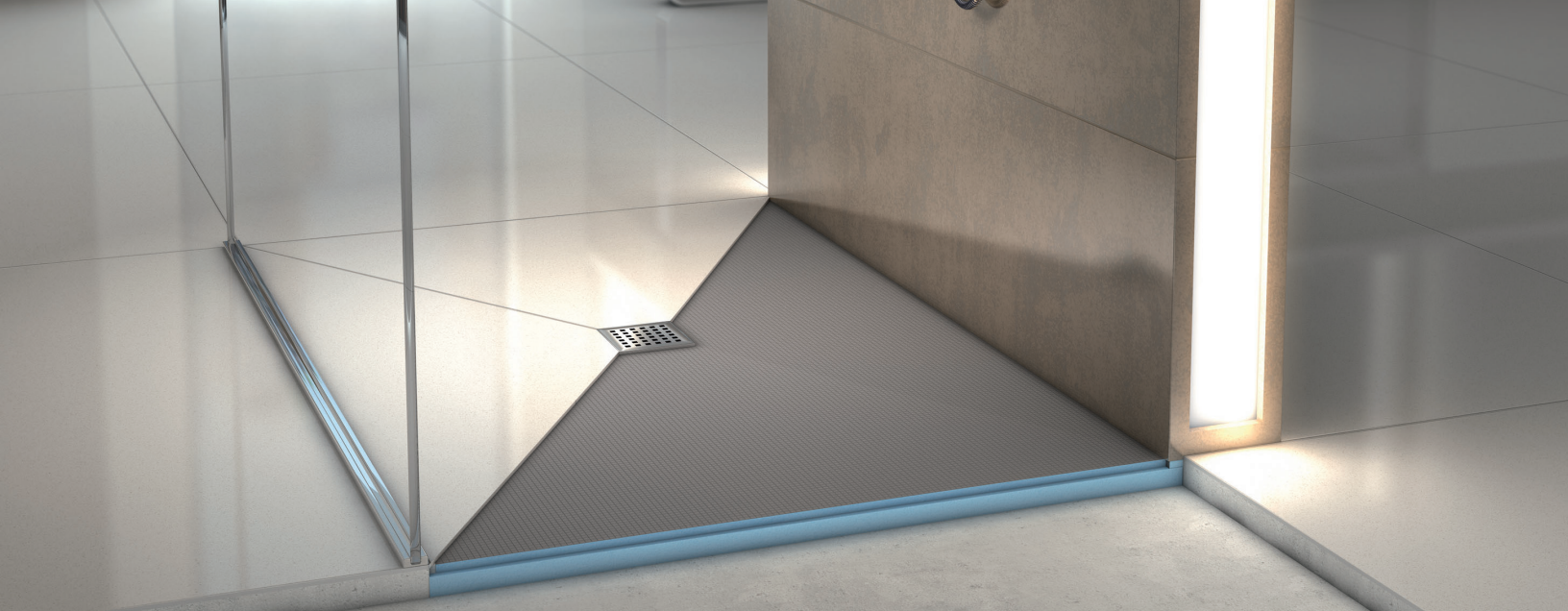
Added value determination for Architects, General Contractors, Subcontractors and investors/hotel owners.

Product Performance - Functional

- wedi Shower Systems can be used with all common thinset mortar and setting materials. The benefit is the Contractor can focus on choosing the appropriate materials as needed for the type of application (e.g. wet room) or specific tile requirements (e.g. porcelain or glass tile) not having to worry about compatibility of these products with wedi.
- wedi offers complete and highly prefabricated, modular field installation kits designed for custom or standard size showers but also steam room projects.
- wedi Shower systems include pre-sloped shower floors offering floor even and barrier free design concepts, as well as linear or point drainage options. Drain covers are available in several designs.
- wedi offers a wide range of product information and Economy step-by-step installation videos in English, French and Spanish.
- wedi Shower Systems install fast, including elimination of drying times and inspection schedules.
- wedi products can be installed on floors, walls, ceilings and other interior wet area or dry area applications within heavy duty commercial or residential and new or renovation construction projects.
- wedi provides the best in class substrates for all types of ceramic, glass or stone tile finishes.
- wedi provides North America a widely accepted Building and Plumbing, and Fire Safety Code Compliance and Certification for all product systems.
- wedi products feature a consistent cell structure provided by a custom made high quality brand foam. It proves reliable behavior as backer board and internal waterproofing plus vapor resistance and insulation in a one-step installation product.
- wedi products are lightweight, but extremely durable due to wedi's special coating and mesh combination.
- wedi products and shower systems are consistent in quality, make up, appearance and offer a repeatable installation methodology. The products are "branded" and committed to quality.

Product Performance - Economy

- wedi product systems offer the fastest shower installation process in the industry making it possible to complete more projects faster.
- wedi products and installation is consistent in methodology. With modular and prefabricated custom shower systems and products, it results in an industriously efficient and repeatable installation experience with a reduction of expenses and risk related to training of installers.
- wedi systematically provides a program for on-site help with every project pre-construction, during and after-construction.
- wedi helps logistics when moving and allocating products to the installation site in the guest rooms due to it being lightweight, modular and clean to work with as a complete system.
- wedi provides a program for guaranteed presence of technicians on project sites when technical issues or claims arise.
- wedi provides a program for Certification with a variety of workshop class offerings, PRO classes and online courses (academy). wedi provides 10, 15 and 20-year PRO Warranties; which is the widest coverage extent.
- wedi offers Architectural Learning units and programs.
- wedi maintains regional warehouses and manufacturing.



Product Performance - Health & Environment

- wedi's products are inorganic and surfaces dry out quickly eliminating mold habitat environments.
- wedi XPS foam is made using CO₂ as a blowing agent and no greenhouse gases, and contains 25% recycled material.
- The wedi product is made in Germany and the USA, and made only from locally produced raw materials.
- wedi foam-based product systems are made to perform safe in the case of a fire. They are tested to ASTM E84, the Tunnel Steiner Test, and are rated class A. They can be used in Type I and II construction (highrise). While a flame retardant is built into the foam, it is also a polymer bonded composition which will not emit, and is made in compliance with European REACH regulation, the current UN resolutions, and the Stockholm convention resolution.

Product Performance - Safety

- wedi products do not contain ingredients that can outgas nor are they harmful to the user if standard safety gear is used. They do not fall under OSHA's new and strict regulation for special PPE requirements related to increased silica dust exposure (like cement board, thinsets or tile).
- wedi provides voluntary Safety Data Sheets for its products, including solid products as used in wedi shower systems.